## nicos zographos

Design dealer and scholar Larry Weinberg gives a download on the undersung modern



Zographos Designs hit the ground running courtesy of its namesake's formative stint in the interior design department at Skidmore, Owings & Merrill, which he

> Clockwise from top left: frames. The 1959 Ribbon chair,



mercial viability.







CLOCKWISE FROM TOP LEFT: CARL FISCHER/MONACELI PRESS; MONACELI PRESS; LARRY WEINBERG; OFFERED BY 20CDESIGN/COURTESY OF INCOLLECT; COURTESY OF WRIGHT; AVAILABLE ON 1STDIBS.COM



COLLECTING

## legs of his TA35 low table. COLLECTING These three works formed the building blocks of the Zographos Designs collection, as he adapted the substructures into families of products that encompassed stools, benches, tables, and desks in varied formats and materials. Over the decades, the resolute perfectionist would create 60-some discrete designs for his brand, often derived from the residential and commercial commissions he continued to take on-including homes throughout the Northeast and in Greece and projects for iconic art director George Lois and photographer Carl Fischer. Many underwent a process of refinement, revi-

Clockwise from left: CH17 chair in tubular stainless steel, 1974. CH66 chair (named for the year it was designed) in stainless steel and leather. TA35 series low table in stainless steel and glass, 1960. Zographos creations feature prominently in the designer's house outside Athens. Ribbon low table in stainless steel and glass, 1960.

sion, and variation, allowing the Zographos catalog to eventually offer more than 100 products. Highlights include his first carved-wood chair, Ireland; a pristine vitrine in steel, glass, and marble; and the Saronis wooden tables, designed for his father's house in Greece. Also iconic are two tubularsteel cantilevered chairs: CH66, selected for the permanent collection at the Museum of Modern Art, and the chunkier CH17.

## the market

The Zographos oeuvre is presently undervalued and underrepresented. Only a few examples have hit the auction block at Wright in the past few years. Rago and Skinner occasionally handle Zographos, but no examples have turned up at Sotheby's, Christie's, or Phillips. And while Zographos has begun to infiltrate top-tier online platforms such as 1stdibs, Decaso, and InCollect, the offerings tend to cluster around a handful of the more familiar designs.

Prices are still relatively modest for work of this palpable quality: \$2,000 for a TA35 series marble-top low table, around \$1,000 for an Alpha bucket chair, and \$12,000 for a customized conference table with massive maple slab atop three brass Alpha bases. A superb brass-and-leather Alpha bench is live on 1stdibs for \$6,800. But bigger bargains can be had on mid-market platforms such as eBay and, if you are determined and decisive, at local auctions. As of this writing, a set of six Ireland chairs on Chairish is priced at \$980.

## the verdict

Nicos Zographos is a modern master ripe for rediscoveryor just plain discovery. Many of his pieces could still be sitting in their original commercial or residential projects; others might be lanquishing in used furniture stores or misattributed online to designers like Ward Bennett or Milo Baughman. There is still time to collect before the top venues scoop up the best pieces; the definitive guide to his work, The Design Art of Nicos Zographos, published by Monacelli Press in 2000, offers a complete survey. Look for bronze bases, nicely figured marble or stone tops, and custom pieces in generaland for the 1966 Alpha stool, a personal favorite of the designer's.



interiordesign.net/zographos18 for more on the designer



